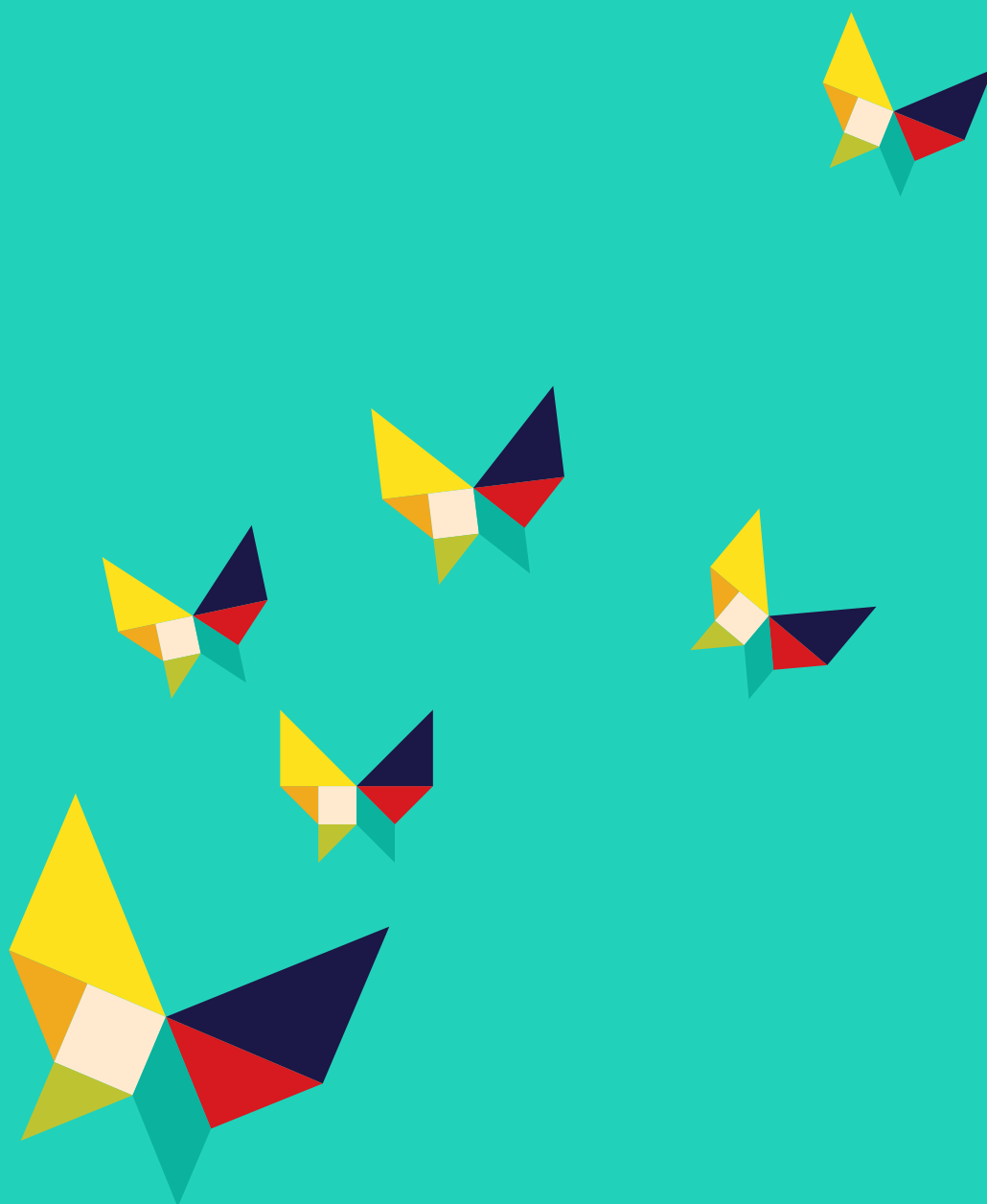
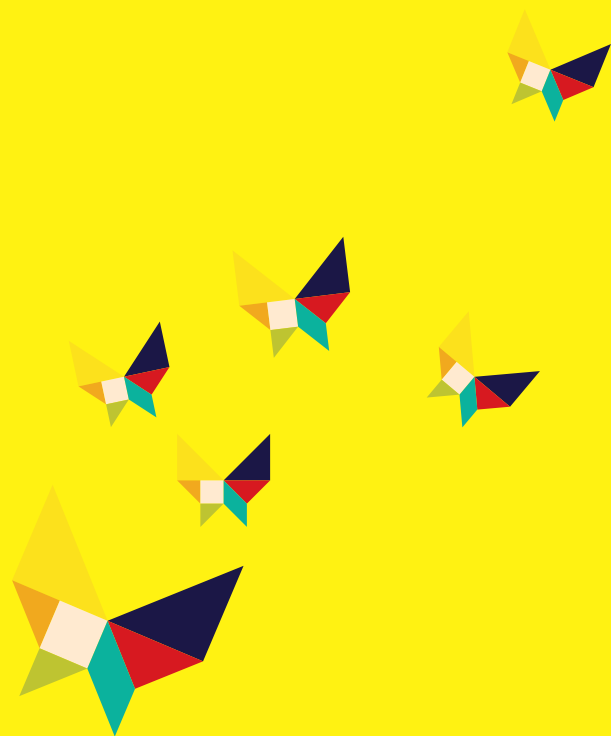


SAMBHAV FOUNDATION

Annual Report 2019-20



Letter from Chief Mentor & Trustee



Sambhav means infinite opportunities and with the intent to bring these opportunities to deprived people, Sambhav Foundation was founded in 2006. When I look back to these years, there is the tremendous change that we have witnessed in the course of 14 years.

Sambhav started with a special school for intellectually challenged children and gradually forayed into interventions for youth and women, moving forward in its mission of dignified life for all. The focus of Sambhav is engraved in its vision to create a just and equitable society, and with every year we are taking a step forward in this direction. Our journey has been a mix of accomplishments and setbacks, and with each passing year we are learning and moving ahead.


Sambhav Foundation has stuck to its ideology and is making efforts to improvise on the interventions, processes and impact evaluations. We have witnessed changes in our approach, and with each passing day, this change has helped us stay strong and committed to our cause. We are discovering newer and better ways to reach out to the youth, the women and the children and enable them to lead a life they have dreamt of. We want to work in a sphere that gives freedom to the vulnerable class to have improved livelihoods.

Dr. Gayathri Vasudevan

Trustee, Sambhav Foundation



About Sambhav Foundation



Sambhav Foundation is a not-for-profit organization working for social justice and empowerment of the weaker section of the society. It is registered under Society Registration Act, 1860 and Bombay Public Trust Act, 1950. It is also FCRA registered and any contribution made to the organization is tax deductible under ATG.

As a social organization, it has a deep rooted goal to bring about a change in the lives of deprived communities through people's organization and capacity building. It has been actively involved in the awareness activities for weaker communities. It not only conducts educational activities for children under difficult circumstances and street children through non formal education but also trains unskilled workers for their skill development and livelihood generation

Mission of Sambhav Foundation



To create sustainable and inclusive education & livelihood for underprivileged men, women, youth and differently abled children and socio economically deprived youth by building an ecosystem which fosters Education, Vocational & Life Skills-Building, Employment & Work Support

Vision of Sambhav Foundation

Enabling dignity & Livelihoods for underprivileged men, women, youth and differently abled through vocational education and training programmes.

Today, Sambhav Foundation stands as a separate sustainable entity which is exclusively working towards building an ecosystem that will empower the informal sector workers – estimated to be about 400 million –and provide access to this workforce for economic development.

Sambhav Foundation focuses on improving workers lives through seven strategies:

- 
- Enabling workers to build an identity
 - Improving productivity through a process of continuous assessment and skill training
 - Facilitating work linkages
 - Providing workers with information to live in the city
 - Facilitating access to accident insurance as a first step to social security
 - Linking workers to state sponsored social protection schemes (i.e. construction worker's welfare board, unorganized sector worker's welfare board etc.)
 - Facilitating financial inclusion by opening bank accounts and encouraging workers to participate in bank linked savings programmes
- 

Our Programme



Saakshi

Women empowerment translates into a woman's capacity to participate as equal partner in cultural, social, economic and political systems of A society. Through Saakshi, sambhav foundation enables women empowerment by adopting A ground-up approach with early intervention programs to help girl children. Sambhav imparts mental conditioning by encouraging children to think independently and inculcate values of life.



Saadhya

This is an initiative designed to help specially-abled children, adolescents and youth to bridge the development gap, enable them to be self-reliant and be ready for the future.



Saksham

On one side, the percentage of youth getting formal skill training is very low and on the other side, the unavailability of appropriately-skilled manpower. Through Saksham, we address this issue and bridge the gap. The program is exclusively designed to empower men, women and youth through skilling.

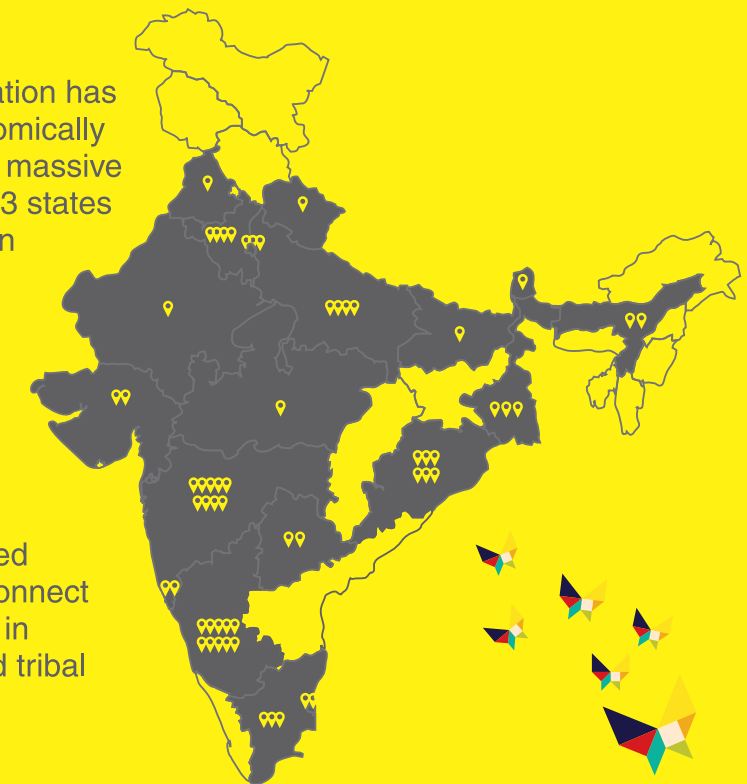




Our Reach

Since its inception in 2006, Sambhav Foundation has been actively working with socially and economically disadvantaged communities. Sambhav has a massive presence in over 60+geographic clusters in 23 states and 5 union territories of India. The foundation has established 100+ livelihood centres and have partnered with 20+ corporates to train people in 20+ sectors. Sambhav Foundation approach is inclusive is nature and people from all the religion, irrespective of their caste and creed are part of all our intervention.


Our strong foothold in the community scattered across country is mainly due to community connect both urban and rural. We are working closely in difficult terrains of North East to remotest and tribal villages in northern and southern India.



Sambhav's Outreach

State/ Cluster	Customer Name	State/ Cluster	Customer Name
Assam	DELL		Honda Motorcycle & Scooter
	SKF India Ltd.		Loreal India Pvt. Ltd.
Bihar	DELL		NABARD
	GFEMS		Sambhav Foundation
Delhi	HDB Financial Services Ltd.		Tech Mahindra Foundation
	Loreal India Pvt. Ltd.	Odisha	Essilor India Pvt. Ltd.
	Sambhav Foundation		H T Parekh Foundation
Goa	Zuari Agro Chemicals Ltd.		Honda Motorcycle & Scooter
	Schaeffler India Ltd.		NABARD
Gujarat	SKF India Ltd.		Sambhav Foundation
	GFEMS		United Breweries Ltd.
Haryana	Honda Motorcycle & Scooter	Pondicherry	Habitat
	Sambhav Foundation		NABARD
	United Breweries Ltd.	Punjab	United Breweries Ltd.
Karnataka	ABB India Foundation	Rajasthan	Sambhav Foundation
	Acciona Wind Energy Pvt. Ltd.	Sikkim	Loreal India Pvt. Ltd.
	Essilor India Pvt. Ltd.	Tamil Nadu	Aspire Systems India Pvt. Ltd
	Gruh Finance Ltd.		HDB Financial Services Ltd.
	H&M Foundation		NABARD
	Honda Motorcycle & Scooter	Telangana	Loreal India Pvt. Ltd.
	Loreal India Pvt. Ltd.		Sambhav Foundation
	NABARD	Uttar Pradesh	GFEMS
	Sambhav Foundation		Honda Motorcycle & Scooter
	SKF India Ltd.		Lal Pathlabs Foundation
Madhya Pradesh	GFEMS		Swarn Lata Motherson Trust
	H T Parekh Foundation	Uttarakhand	SKF India Ltd.
Maharashtra	Habitat		HDB Financial Services Ltd.
	Hafele India Pvt. Ltd.	West Bengal	Loreal India Pvt. Ltd.
	HDB Financial Services Ltd.		United Breweries Ltd.

Our Partners

1. New initiatives which were game-changers

Enabling Waste Pickers Community in and around Bangalore

H&M Foundation - Saamuhika Shakti Programme

Background

Street waste collectors, itinerant buyers, and sorters in scrap shops and dry waste collection centres (collectively referred to as informal waste pickers) are a vital part of the waste management system in the Bruhat Bengaluru Mahanagara Palike (BBMP) region. However, waste pickers and their families (including children) struggle to lead healthy and productive lives, despite their economic and environmental contribution to the region, and despite several commendable efforts by key actors to improve their lives.

- They earn low and unstable income, operate in hazardous working conditions, and face discrimination due to a negative societal perception of the profession.
- They lack reliable access to quality housing, education, healthcare, and WASH services, precipitated by socio-cultural norms.

Women and girls in waste picker families are particularly vulnerable as they are disproportionately impacted by these challenges.

How are we contributing?

Saamuhika Shakti, the initiative in Solidarity with Waste Pickers aims to improve the quality of life of informal waste pickers and their families in Bengaluru. Our vision is to enable the waste pickers' community to have greater agency to lead secure and dignified lives. The combined estimated population of informal waste pickers in Bengaluru is over 22,500, and despite being a critical part of the city's solid waste management ecosystem, the waste pickers and their families suffer a lot of hardships and challenges.

This is a first of its kind project in India where different partner organisations are joining forces to take a holistic approach to improve the living conditions of informal waste pickers. It also has a strong focus on equity, addressing the basic needs of marginalized groups such as women and girls in waste picker households. This project is supported by the H&M Foundation and follows the 'Collective Impact' methodology.

As a part of Saamuhika Shakti initiative, Sambhav aims to provide better earning potential via alternate livelihood opportunities to waste pickers and their family members. This will be done through skill development initiative and employment support over a three-year engagement period.

Current Status



500

#Waste Pickers equipped with employable skill sets



40%

Women beneficiaries



Neelasandra, Austin Town, LR Nagar, Janta Colony, DJ Halli, Desiyagar, Bagalkunte, Peenya, Vijaynagar
Impact Geographies

2. Major achievements (some key numbers) - in terms of total impact: e.g. # of candidates, # of jobs created, # of micro-entrepreneurs created, sale-value/ number of corporate customers of micro-entrepreneurs etc.



171000+
Beneficiaries

65%
Placement



1000+
Entrepreneurs
Created



100+
Livelihood
Centres



40000+
Women
Beneficiaries



100+
Children with
Disability



20+
Corporate
Partners

2.1 Recognition/ Awards - received in FY19

- “Key Training Partner” by Essilor for Implementing Skills Training Programme Across India-2018
- “Best NGO Award” By Accenture India Under Its Inclusive and Diversity Recognition Program-2017
- “Recognition for Outstanding Contribution” By Schneider Foundation for Enabling Livelihoods of Rural Youth-2016
- “Enablement Sambhav Foundation Outreach Sadhya Outreach Partner” by Sabra, 2018

5. Work done in FY 2019-20

Project Saakshi

“When women participate in the economy, everyone benefits”- Hillary Clinton

Women constitute about 48% of the total population of the country. They also constitute 40% of Sambhav's trainee force. Their confidence, their empowerment, their renewed outlook to life is our greatest gratification. Even women who are bogged down with family responsibilities are granted part time work opportunities so that their vacant time does not go unutilized.

Women empowerment translates into a woman's capacity to participate as equal partner in cultural, social, economic and political systems of a society. Through Saakshi, Sambhav Foundation enables women empowerment by adopting a ground-up approach enable socio-economic empowerment among adolescent girls and women. Sambhav imparts mental conditioning by encouraging women to think independently and inculcate values of life.

Our Tailor-made Programme under Saakshi



Enterprise Development

Sambhav supports rural women in obtaining financial independence by encouraging entrepreneurship. Women start individual or group micro-enterprises through training and mentoring given by sambhav for development of business plan, providing market linkages and initial work orders. They are provided with handholding in the initial years of their entrepreneurial journey



Skill Development Programme

Sambhav's skill intervention has been very useful for women, especially for those who find it difficult to commute to far off places to pursue any form of education or training. Sambhav's centers within the community and at the doorstep has broken the chains for women from the weaker section of the society, college/school dropouts and women from economically weaker households to take up formal skill development programs.



Women Re-entering Work through Vocation Education

Sambhav's skill intervention has been very useful for women, especially for those who find it difficult to commute to far off places to pursue any form of education or training. Sambhav's centers within the community and at the doorstep has broken the chains for women from the weaker section of the society, college/school dropouts and women from economically weaker households to take up formal skill development programs.

Impact

40%

Women Beneficiaries
Underwent Training

4500+

Women Work Enabled

500+

Women Entrepreneurs



Special Programme for Women



Beautypreneur Programme

Beauty & wellness sector provides excellent scope for women empowerment. Women belonging to poor socio-economic background can contribute to their family income by opening a small parlour or work in a salon. Many women undergo skill training in courses under beauty & wellness and set up their salon. These women do have the know-how of doing a beauty service, but they lack the business acumen to run their business. Realizing this gap, Sambhav Foundation started Beautypreneur project to address the difference concerning business management skills. The entrepreneurs are supported in business planning, service engagement ideation, shop layout, service expansion, financial stability, marketing and branding activities.



Beauty for Better Life

Beauty for a Better Life assists women in building toward the future by providing training in the beauty sector related occupations. Sambhav Foundation partnered with L'OREAL to train and upskill women from underprivileged communities by conducting skill development training under its Beautiful Beginning Programmes across 08 locations in India. 1200 women were certified, out of which 65% started working after training with an average salary of Rs. 8000- 10000 per month. The project proved out to be a key notch project for marginalized women who are now able to have financial stability



Weaving Our Future

The traditional skill set of rural women in tailoring and embroidery is being spearheaded to create a sustainable livelihood opportunity for them. Sambhav with the support of Panasonic is working on building Self Employed Women Tailors in Gharonda, Karnal. The project is designed to provide training in tailoring and embroidery to women and support them to set up their enterprise. During the course of the program, the candidates are taken to exposure visits, guest lectures to improve their understanding of business management. The overall training enhances the technical and business skills of women, building up their capacities to run their enterprise and make it a sustainable and profitable venture.



Case Study



**Without continual growth and progress,
achievement and success have no meaning**

Sushila is a 45-year-old single mother who lives in Gobara village in Odisha with her daughter. She completed her education until grade 10 and soon after, got married. She ran a small tailoring business out of her own house to make ends meet for her family. Despite working really hard, she was only able to bring in about INR 3000-4000 from her work.

In 2019, she lost her husband and was left alone to take care of her daughter and their household. As she worried about her future prospects, one of her acquaintances gave her the address for the training centre and told her that someone as enterprising as she should check out the Eye Mitra program that was being offered. "The centre was 30 km away from my house in Berhampur", remembers Sushila, "but I went and spoke to the people at the centre and got myself enrolled in the program."

Consequently, Sushila took up the NABARD program for the Entrepreneurship Development Program for Refractionist in August of 2019 and set up her own optical store a while after. Her optical store is one of its kind in her village and she knows it. During the training, the necessity of opening local optical shop in villages was described to the candidates. This struck a chord with Sushila, who deeply acknowledges the fact that she is able to bring affordable eye care to her village through her work.

After the NABARD camps that were setup for her, Sushila decided to go from village to village to set up her own camps and provide eye care to the people in those remote area. Over the course of time, she was able to set up twenty such camps in local areas, temples and other localities. She uses the money earned through these camps to purchase more equipment for her shop.

Sushila's earnings have seen a significant rise since her days as a home-based tailor and she is confident about them increasing further in the future. She knows dreams of setting up machines in her shop to make her work easier and faster so that she is able to reach out to more people that she presently can.

Sushila Parida, Ganjam



Case Study



Leveraging training to fulfil entrepreneurial aspirations

I lost my father at an early age. My mother and I were wholly dependent on my brother's income from his job as a supervisor which was quite low. It was tough to live with such a low income. I was looking for starting something of my own and contribute to my family. I realized I needed to get skilled first in order to start a business.

While I was searching for a vocational training centre, I came across L'Oréal's Beauty and Hair care program and decided to join it. I knew that such a well-known brand would definitely help me build a good career, so I attended the training program with full dedication.

After completing the course, I joined Nayan Beauty Parlour at Ghansoli, Mumbai. In a short span of time I have become the sole owner of the parlour I have been working in. Apart from the commission that I pay to the owner of the place, I make around Rs. 30,000 per month. It has relieved me of the financial crunch and I am happy to be able to help my family. I aspire to renovate the parlour soon.

I thank L'Oréal and Sambhav's staff at the training centre who imparted me with all the necessary training and skills that has made me what I am today.

Anuradha Krishna Shindhe, Mumbai





Saadhya

What we do under Saadhya

- Render services for the disability sector hailing from disadvantaged economic backgrounds
- Special Educational Intervention Programmes for children born at risk and have been identified as having delayed development and growth progress are taken up to help minimize their difficulties and at times work to bridge the gap in development
- Training and guidance is imparted to parents and caregivers

Interventions under Saadhya



Early Intervention

The Early Intervention program helps children aged 0-6 years with delayed developmental milestones. Our intensive programs help children minimize their difficulties and work to bridge the gap in overall development



Open Basic Education (OBE) Program/ National Institute Of Open School (NIOS)

Sambhav school has entered into a collaboration with the National Institute of Open School (NIOS). The partnership has initiated a program for children (aged 7-14) with down syndrome, borderline and hyperactive bipolar disorder. Under this program, doctors and child psychologists work with students from regular schools. This enables the students to pursue their academics consistently



Life Skills and Vocational Training

The vocational programme started in the year 2010. The duration is a minimum of one year and then depends on the ability of the student. This program imparts training to the adolescents and adults with psychosocial disabilities and children with intellectual disabilities. At our centers, they learn various work skills, and are ready for the world of work either in sheltered employment or in open employment. Our vocational skills' training is for adolescents & adults aged 15-30. The various trades which are currently practiced by children are Data Entry, Tailoring, Sales Ops Assistant, product making - candle making, soap making, paper bag making, jewellery, phenyl, diya making.



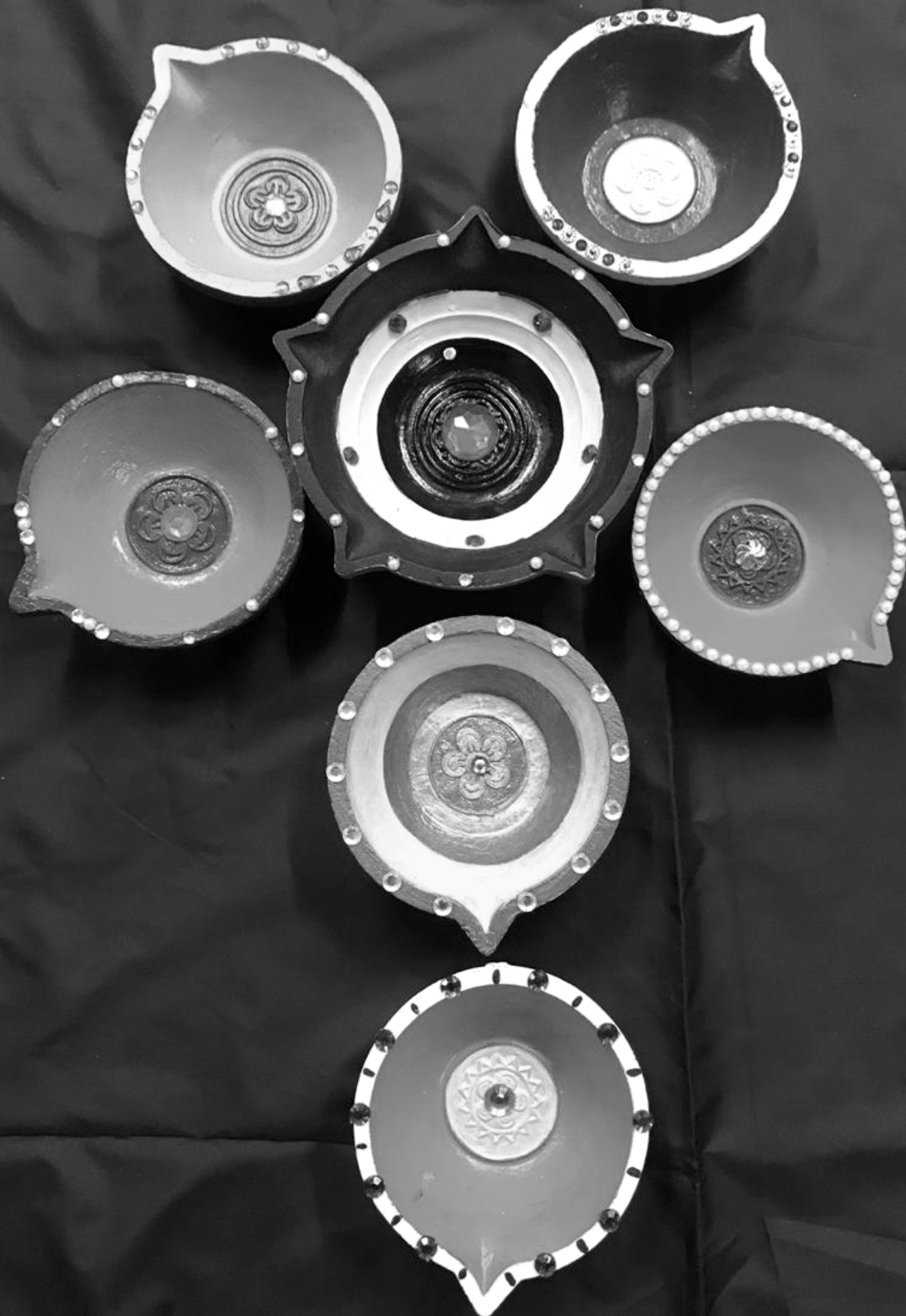


Key Highlights - Vocational Space in FY 2019-20

- 29 Children with disability trained under vocational training – in the areas of, Paper Cover, Vegetable cutting, Candle making, Packing, Phenyl making, Steward training, Bead Jewellery, Data Entry
- Our Trainees participated in over 15+ stalls to exhibit around 2000 box of handmade Diyas
- 8 adults are getting trained on independent daily living skills. The respite group has transitioned to start with early intervention activity this year.
- For the first time, our trainees inaugurated an Unmanned Stall in Bangalore in to showcase handmade Diyas. This has provided a platform to showcase the talents from the vocational unit and display the products available for the public in an open forum.
- Sambhav Foundation trained Florence School to recognize levels of Learning difficulty & measures to be adapted for the children.
- An awareness session was conducted for the New Cambridge High School focused on the Remedial Intervention to improve the academic performance of the children

Key Highlights -Ancillary Activities

- Akshayapatra serving mid-day meal to the Saadhya students from January to March 2020
- An eye check camp was conducted by Narayana Netralaya for our students
- Speech Therapy - Around 400 one to one sessions and 10 group sessions are conducted for the children.
- Psychologist - Provided one to one behaviour modification sessions to 2 persons and monitored 46 students during classroom sessions and counselled on needs basis. Follow-up and closure session were conducted by the Psychologist with 8 parents.
- Psychologist - Final assessment were conducted for all the 71 persons to track their overall performance throughout the year. About 75% of the children have shown tremendous progress and moved from lower early intervention to the next level of either functional academics or higher early intervention.
- Snacks & Lunch - Snacks served during this period were: Veg salad (Carrot/Cucumber/Sprout), Poha, Upma, Boiled green gram/Channa, Horlicks, Biscuit, Fruits (water melon).
- Children took part in Sandwich making at Kalaangana event and Sports competition by Govt. of Karnataka
- During the Mental Health Day celebration at SIMHANS, our young adults showcased their hand made Diyas
- Emids sponsored the PwD beneficiary to participate in the Champion with Disability run during TCS W10K, Bangalore
- Sambhav Foundation has enrolled its Saddhya students for the Airtel Delhi Half Marathon and Tata Steel Kolkata 25k run.



100+

Beneficiaries undergoing
Early Intervention and
Vocational Programme



15+

Stalls set up by Trainees
to showcase 2000+
handmade Diyas



06

children admitted in
mainstream school

Case Study

“

Since the time Dinal's parents learned that she had down's syndrome, it was as though they had taken it as a mission to make an example out of her. They kept looking for new innovative scientific ways to help her improve cognitive skills and hence, when they learned about Sambhav, they enrolled Dinal there. For three years Sambhav helped her open up and pursue different interests. She learnt public speaking and dancing. When the teachers found out how good she was at swimming, they facilitated in nurturing her skills by getting a swimming coach. At 19, she won the 25-metre butterfly gold at the special Olympics 2013 Asia pacific games held in Australia. She was on top of the world!

She is thankful to Sambhav and team to be part of her beautiful journey.

Dinal Jain, Bangalore

”

Vinod is a 11 years old multi-talented kid. He was diagnosed with intellectual disability with seizure disorder. His skill achievement was below age level and responses were scattered. Vinod was enrolled to Sambhav School for the early intervention unit in the month of feb-2010. Over the span of a year, he attained few skills like expressing his needs through phrases, fine motor skills which in turn helped him to trace few letters.

Today, he understands many concepts which were earlier unfamiliar.

Vinod, Sambhav School, Bengaluru



Saksham

Skill Development is an important indicator of a country's economic productivity, as it is an enabler of productivity and employability. In comparison to developed countries, where the percentage of skilled workforce is between 60% - 90% of the total workforce, India records a low 5% of workforce (20-24 years) with formal vocational skills. The Indian Government has accordingly identified and prioritized skill development as a critical contributing factor in its growth story with an identified goal to skill 500 million individuals by 2022.

Though India has the advantage of a higher population of youth, which can be refined to build a skilled workforce in the near future, the numbers to be trained are very large. On one side, the percentage of youth getting formal skill training is very low and on the other side, the unavailability of appropriately-skilled manpower. Through Saksham, we address this issue and bridge the gap. The program is exclusively designed to empower men, women and youth through skilling

What we do under Saksham

- Enable livelihood of underprivileged men, women and youth through vocational education and training programmes
- Identify school / college drop outs and fresh learners and hand hold them for the duration of training and beyond till they are capable of earning a decent livelihood
- Facilitate entrepreneurship among the trainees through proper guidance and counselling
- Programme is undertaken in association with LabourNet



Skilling

Skilling, as a livelihood intervention, is a crucial step in ensuring long-term positive social impact in communities. A holistic approach of integrating education and community development with employability and entrepreneurship, we ensure sustainable livelihood for individuals from disadvantaged backgrounds. We provide technical and vocation skills to enable employability and entrepreneurship and improve the socioeconomic status of people. We collaborate with large organisations and other ngos to ensure far-reaching environmental, social and economic impacts in their value chains through CSR partnerships





Training and Upskilling

We conduct training and upskilling of existing workforce at the workplace, to enable career growth. We also undertake on-the-job training programs to enable certifications, and fill gaps in existing and requisite skill sets. We have made a constructive impact on more than 3,00,000 lives through our skill development programme. We mapped the skills with employment opportunities available in their region and observed that youth aspired to build their careers in sectors such as apparel, beauty, construction and automotive for livelihoods. We also saw great interest in furniture & fittings, organized retail and IT-ITES sectors as well



Entrepreneurship Development

Entrepreneurship is a key factor that leads to sustainable economic development in different sectors and regions. Under our entrepreneurship program, we offer educational initiatives such as digital and financial literacy. We actively work on facilitating capital funds, developing business plans, and mentoring hand-holding for up to three years



Our Work in 2018-19

Sambhav is uniquely poised to create social impact while delivering business value to all stakeholders of the livelihood eco-system. Our solutions are powered by our combined capabilities in employability and entrepreneurship, capacity building, project implementation and impact consulting.

Sambhav Foundation works in partnership model. This model works on shared resources and leveraging each other's expertise. In FY 2019, we worked with more than 20 + partners to reach out to the untapped youth under skill development programme.

With the vision and in a concerted effort to enable and empower the country's youth, Sambhav Foundation launched its livelihood programme- Saksham which translates to capable in Hindi to empower underprivileged men, women and youth, by livelihood enhancement through sponsorship of vocational education and training programmes.

In FY 2019-20, total 11,000+ youth were trained during the year under Saksham.

Our vocational training programs aim at enhancing the livelihood of youth in the informal sector. We take one small step at a time to design realistic goals and fulfil the commitments we make to those we work with. In FY 2019, we made a constructive impact on our beneficiary lives through our skill development programme. Youth showed interest in various sectors and we mapped their skills with employment opportunities available in their region. We observed that youth had shown aspirations in high growth sectors like Organised Retail, Apparel, Construction, Healthcare, IT-ITES etc



11,000+

Trained

65%

Work Enabled

100+

Pin Codes

INR 8500/-

Average Monthly Salary

20+

Corporate Partners

Case Study



A good career start assures bright future

Naveen discontinued his formal education post 10th standard due to financial instabilities at home. He wanted to share the burden of his mother and contribute his share to the family's finances. He was looking at formal skilling and certification for better employment opportunities.

He came to know about skilling programme in automotive sector in Bangalore from on ground mobilisation team of Sambhav. Driven by passion in automotive sector, Naveen immediately enrolled for the training programme.

He got placed in Trijal TVS, Marthahalli at a salary of INR 7,500/-. With his dedication and hardwork he got promoted as a technician with raised salary of INR 10,000/-. He is working since one year with the same dealer as a technician.

This programme enabled him with technical skill sets along with soft skills to secure livelihood for self and his family.

Naveen is happy and satisfied with his job.

Naveen, Bangalore



Case Study

“

Entrepreneurship venture in my hometown is truly a dream come true.

I have been travelling to every nook and corner of the country right from my first job. One day in Lucknow and the next in Madurai, it was very hectic to be travel almost every day. All I wanted was a peaceful job, maybe in or around my hometown which seemed to be impossible as the chances to fetch a good job was meek.

I came across the entrepreneurship program organized by Sambhav in association with Essilor, who happened to be my employer then through my Manager. My happiness doubled when I got to know that the training was conducted in my hometown, Hassan. I knew that this is my chance to come to peace with my inner self and settle down for good with my family.

I instantly grabbed the opportunity and enrolled for the Refractionist Program at Essilor Hassan Centre. During the 2-months training, I got to learn in detail about being an ophthalmologist. The concepts of Vision screening, recommending glasses to the customers and so on were taught in detail.

Soon after completing the training program, I was fortunate enough to kick start my own Eye Mitra Shop in Hassan. With the little savings I had, I set up an Optical shop and I have to mention that Sambhav helped in every way possible to support me in getting the job done.

It's been almost a year now since I inaugurated my shop and I am pleased that I am able to earn about 15,000 - 20,000 INR per month. I also see a lot of scope in the future as well, which is a good sign. I also participate in eye camps set up by private and government which are pretty beneficial.

To put it in a nutshell, I have achieved what I wanted through this training program. I am now an entrepreneur and have my own shop which is making decent money and most important of all is I am now close to my family and I don't have to travel as often as I did earlier which has been good for my health and mental peace.

I would like to thank Team Sambhav and Essilor family for supporting me in every way possible in the new chapter of my life. I can confidently say that my life is much easier and I have achieved sustainable livelihood through Skill training.

Raghunath G C, Hassan



Financial Statement

Income and expenditure account for the year ended march 31, 2019

	Notes	31-Mar-2019 (Rs.)	31-Mar-2019 (Rs.)
Income			
Grants		8,94,75,944	
Contribution received towards charitable activities		11,52,12,497	15,55,63,846
Other Donations		6,86,462	
Other income		9,44,084	1,50,71,278
	10	20,63,18,987	17,06,35,124
Expenditure			
Expenses towards charitable activities	11	11,74,93,914	14,15,88,426
Employee benefit expenses	12	4,68,81,843	1,64,23,205
Operating expenses			1,60,98,673
Depreciation		80,94,119	59,68,533
		17,24,69,876	18,00,78,837
Excess of income over expenditure/ (excess of expenditure over income) (before tax)			
		3,38,49,110	(94,43,713)
less provision for income tax			
Excess of income over expenditure/ (excess of expenditure over income) (before tax)		3,38,49,110	(94,43,713)



Gayathri Vasudevan

Chief Mentor & Trustee

Dr. Gayathri is an experienced development professional with a demonstrated history of working in the civic & social organization industry. She is skilled in Sustainable Development, Social Enterprise, Corporate Social Responsibility, Strategic Planning, and Rural Development. She brings in vast relevant experience on the table. She has done a Doctor of Philosophy (PhD) focused in Development Economics and International Development from University of Delhi.



Rajesh AR

Managing Trustee

Mr. Rajesh AR is Managing trustee of Sambhav. His previous assignment was with Manipal Education's Employment Service (iRize). Prior to joining Manipal Education, Rajesh was one of the founder members of Teamlease and had driven the Employment Generation (temporary and permanent) & manpower sourcing activities across the country. Rajesh holds a B. Tech degree in Mechanical Engineering from Mahatma Gandhi University & an MBA from the Goa Institute of Management. His assignments in the Non- profit sector are mostly related to Social Entrepreneurship, NGO capacity building, disability sector, and livelihood for differently abled.

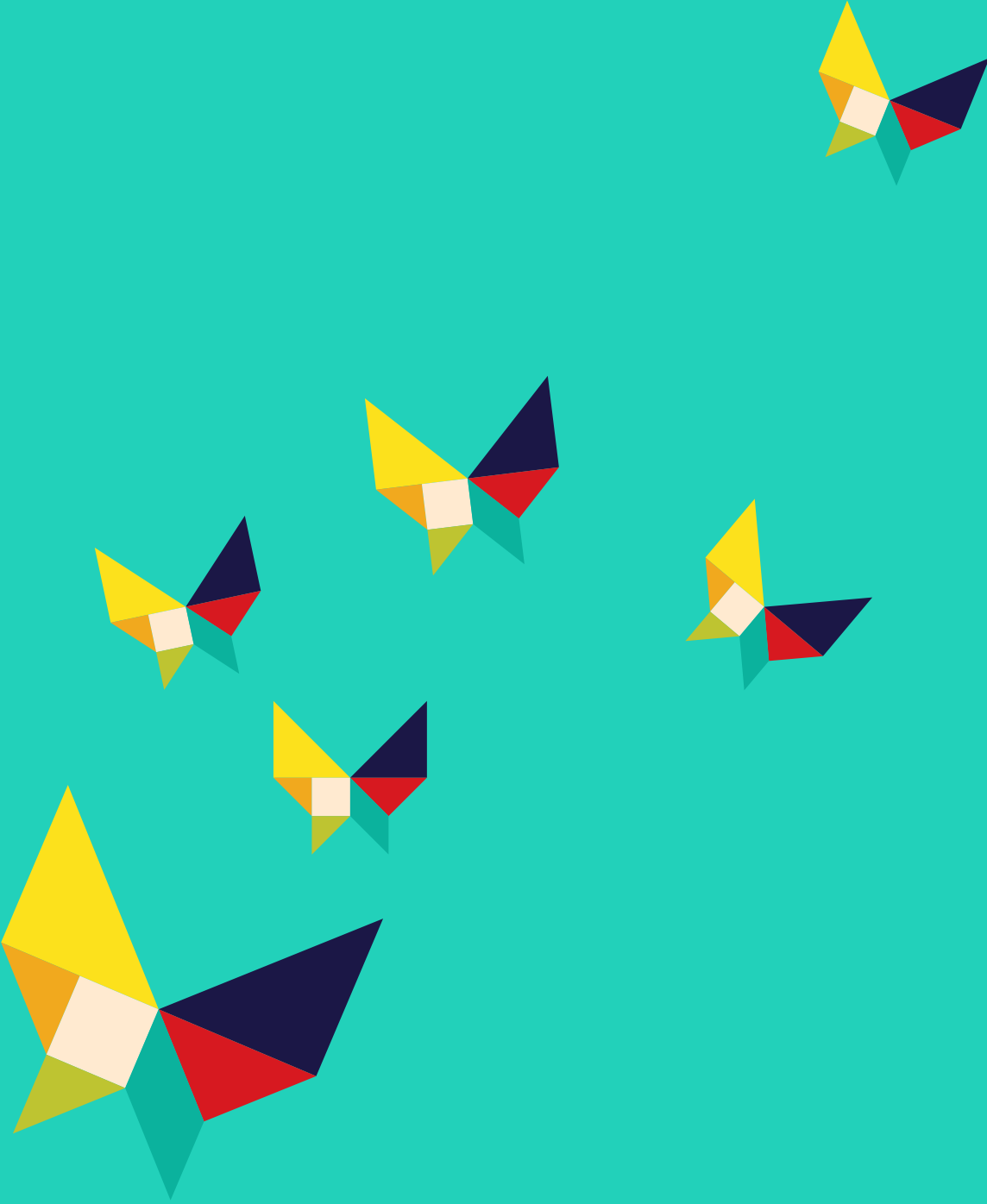


Manjusha

Trustee

Manjusha is a scientist who with Bhabha Atomic Research Centre (BARC) in the Ultra Trace Analysis Section. She has more than 15 publications in international peer reviewed journals. She is an active volunteer at old age homes in Hyderabad.

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