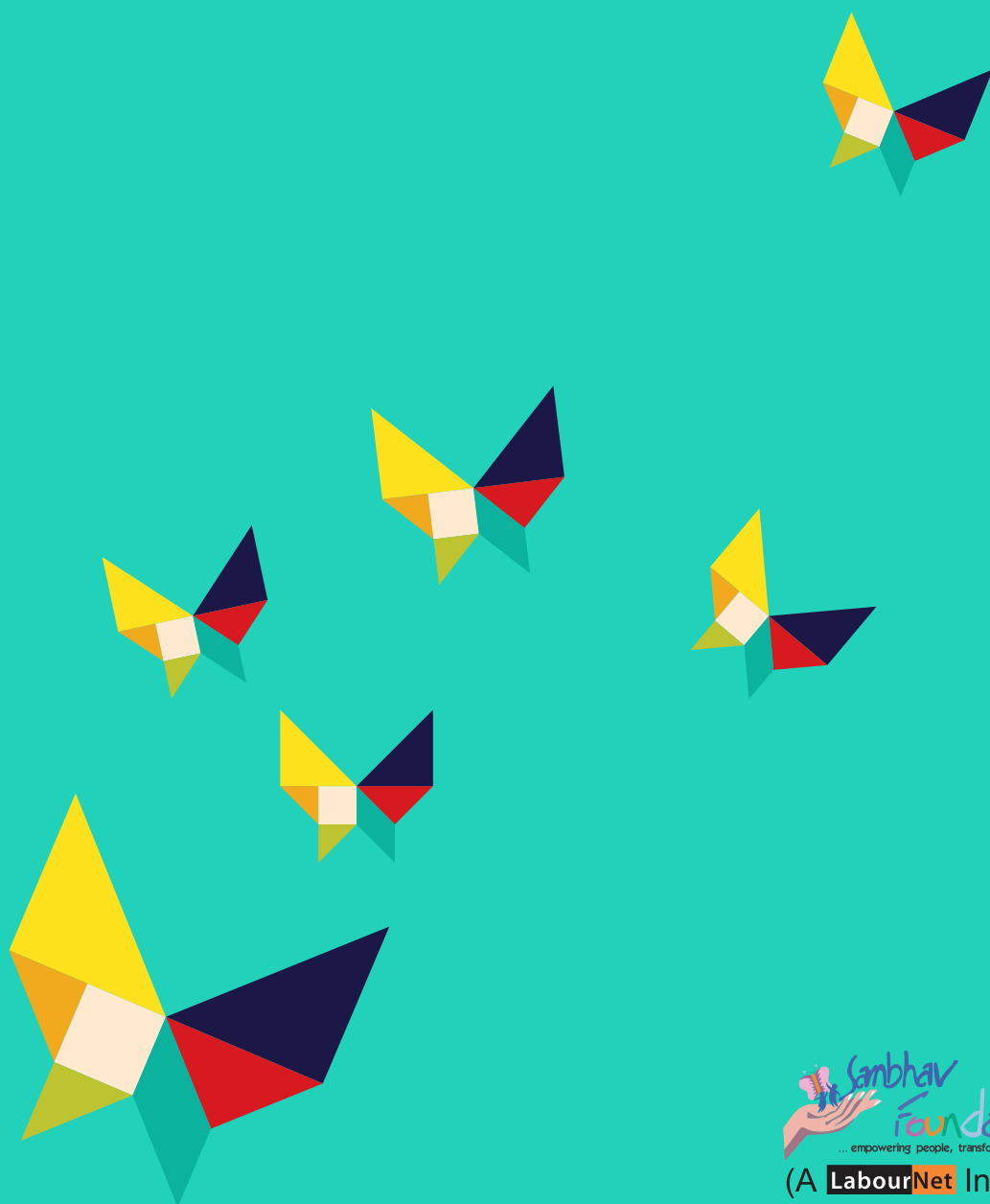
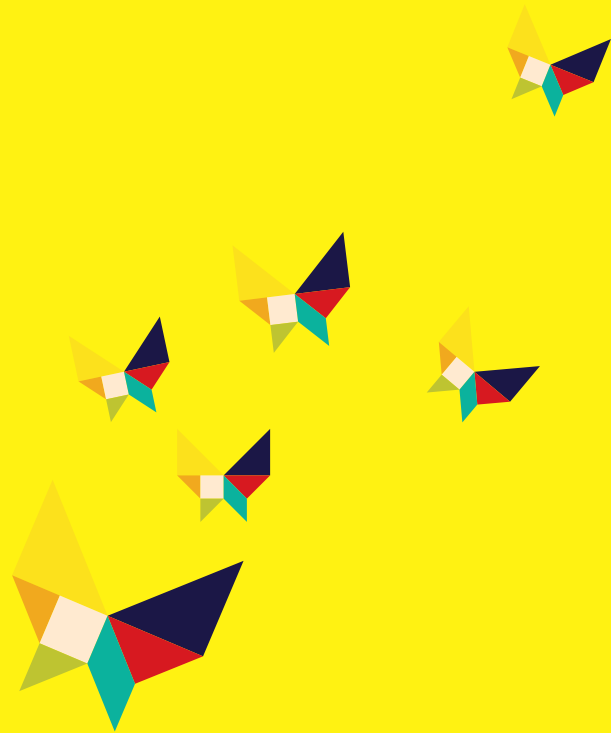


SAMBHAV FOUNDATION

Annual Report 2018-19



Letter from Chief Mentor & Trustee



Sambhav means 'Possible', and with the intent to make the change possible for deprived people, Sambhav Foundation was founded in 2006. When I look back to these years, there is the tremendous change that we have witnessed in the course of 12 years. Sambhav started with a special school for mentally challenged children and gradually forayed into interventions for youth and women, moving forward in its mission of dignified life for all. The focus of Sambhav is engraved in its vision to create a just and equitable society, and with every year we are taking a step forward in this direction.


Our journey has been a mix of accomplishments and setbacks, and with each passing year we are learning and moving ahead. Sambhav Foundation has stuck to its ideology and is making efforts to improvise on the interventions, processes and impact evaluations.

We have witnessed changes in our approach, and with each passing day, this change has helped us stay strong and committed to our cause. We are discovering newer and better ways to reach out to the youth, the women and the children and enable them to lead a life they have dreamt of. We want to work in a sphere that gives freedom to the vulnerable class to have a prosperous and healthy life.

Dr. Gayathri Vasudevan
Trustee, Sambhav Foundation



About Sambhav Foundation



Sambhav Foundation is a not-for-profit organization working for social justice and empowerment of the weaker section of the society. It is registered under Society Registration Act, 1860 and Bombay Public Trust Act, 1950. It is also FCRA registered and any contribution made to the organization is tax exempted under 80G.

As a social organization, it has a deep rooted goal to bring about a change in the lives of deprived communities through people's organization and capacity building. It has been actively involved in the awareness activities for weaker communities. It not only conducts educational activities for children under difficult circumstances and street children through non formal education but also trains unskilled workers for their skill development and livelihood generation

Mission of Sambhav Foundation



To create sustainable and inclusive education & livelihood for underprivileged men, women, youth and differently abled children and socio economically deprived youth by building an ecosystem which fosters Education, Vocational & Life Skills-Building, Employment & Work Support

Vision of Sambhav Foundation

Enabling dignity & Livelihoods for underprivileged men, women, youth and differently abled through vocational education and training programmes.

Today, Sambhav Foundation stands as a separate sustainable entity which is exclusively working towards building an ecosystem that will empower the informal sector workers - estimated to be about 400 million - and provide access to this workforce for economic development..

Sambhav Foundation focuses on improving workers lives through seven strategies:

- 
- Enabling workers to build an identity
 - Improving productivity through a process of continuous assessment and skill training
 - Facilitating work linkages
 - Providing workers with information to live in the city
 - Facilitating access to accident insurance as a first step to social security
 - Linking workers to state sponsored social protection schemes (i.e. construction worker's welfare board, unorganized sector worker's welfare board etc.)
 - Facilitating financial inclusion by opening bank accounts and encouraging workers to participate in bank linked savings programmes
- 



Saakshi

Women empowerment translates into a woman's capacity to participate as equal partner in cultural, social, economic and political systems of a society. Through saakshi, sambhav foundation enables women empowerment by adopting a ground-up approach with early intervention programs to help girl children. Sambhav imparts mental conditioning by encouraging children to think independently and inculcate values of life.



Our Programme



Saadhya

This is an initiative designed to help specially-abled children, adolescents and youth to bridge the development gap, enable them to be self-reliant and be ready for the future.



Saksham

On one side, the percentage of youth getting formal skill training is very low and on the other side, the unavailability of appropriately-skilled manpower. Through saksham, we address this issue and bridge the gap. The program is exclusively designed to empower men, women and youth through skilling

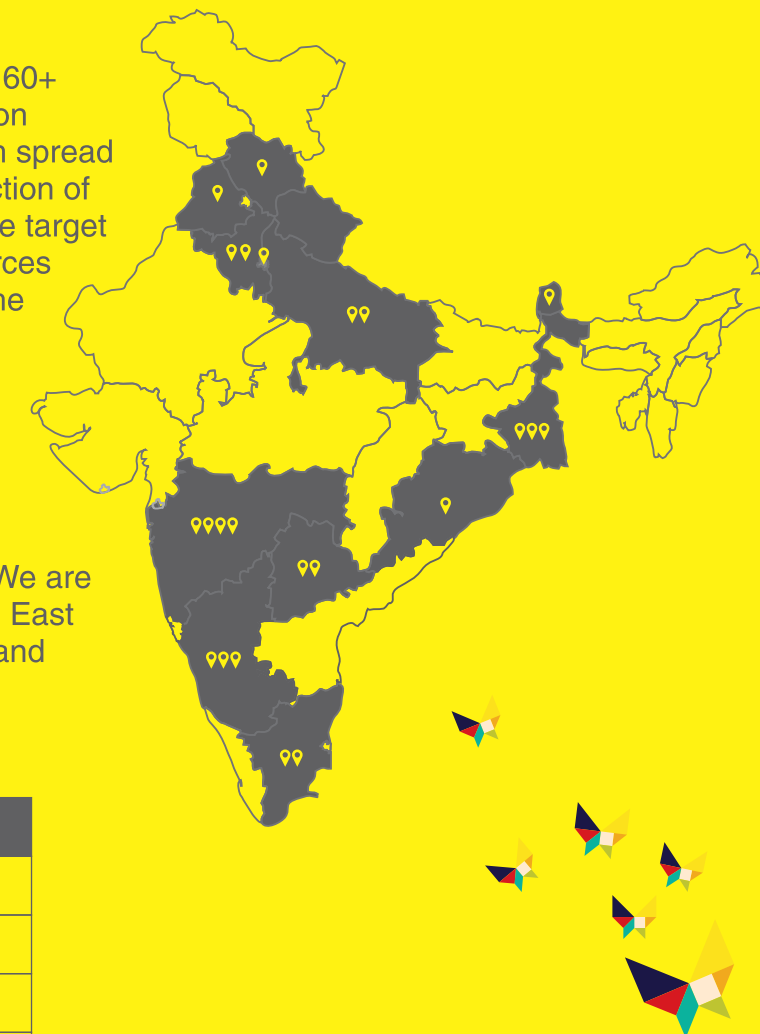




Our Reach

Sambhav has a massive presence in over 60+ geographic clusters in 23 states and 5 union territories of India. We have a diverse team spread across different districts in India. Our selection of project team highly depends on need of the target beneficiaries. We recruit the human resources from the local community to reach out to the end beneficiaries in a sound manner. We understand the community connect and value the same to achieve our goals in long run.

Our strong foothold in the community scattered across country is mainly due to community connect both urban and rural. We are working closely in difficult terrains of North East to remotest and tribal villages in northern and southern India.



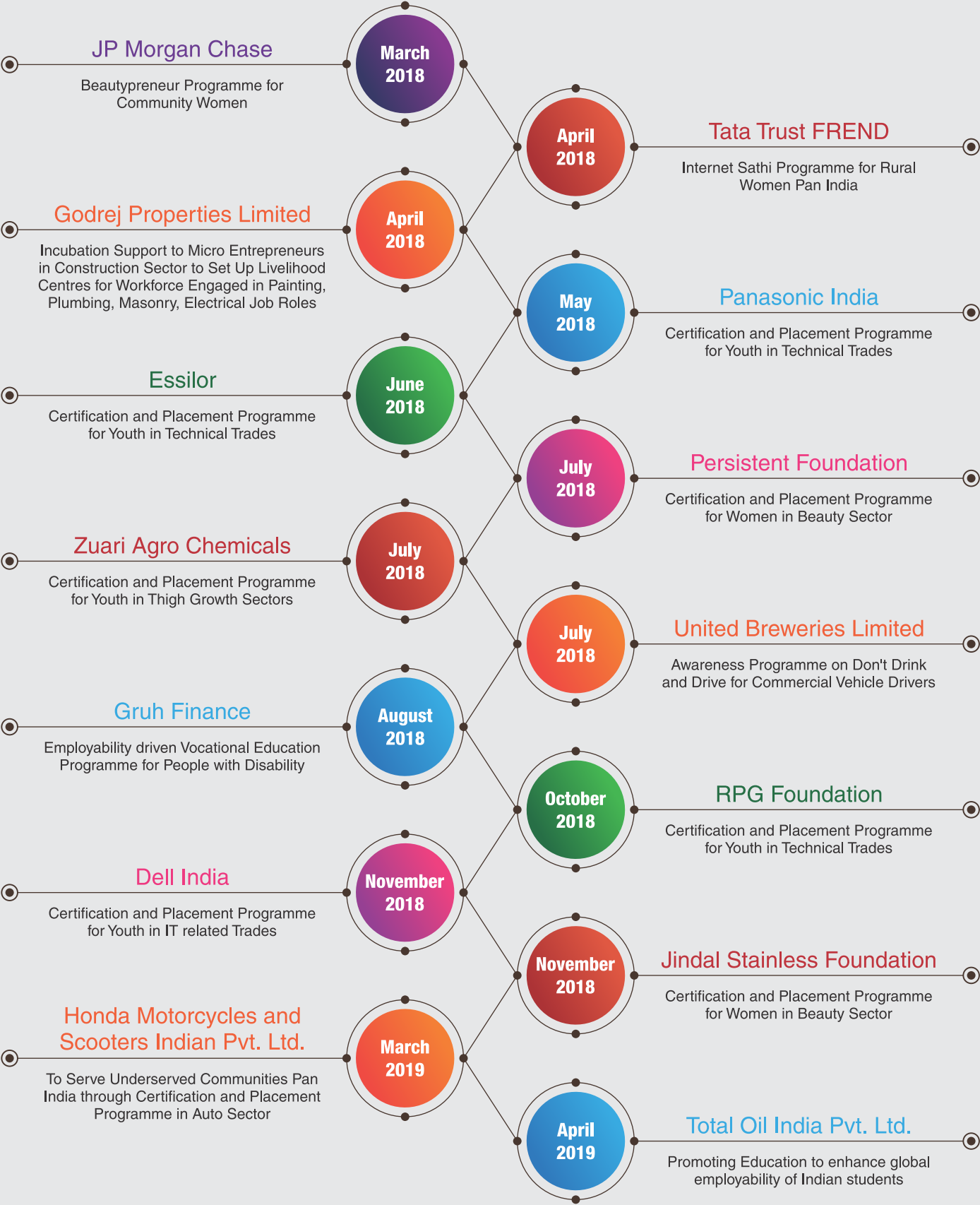
Cluster	Customer Name
Odisha	Swades Foundation
Delhi	Loreal India Private Limited
Haryana	Panasonic India
	Tata Trusts FrenD
Himachal Pradesh	Loreal India Private Limited
Karnataka	Loreal India Private Limited
	AkzoNobel India Ltd.
	Essilor India Pvt. Ltd.
Maharashtra	AkzoNobel India Ltd.
	Loreal India Private Limited
	Seth Bhojraj Hassomal Charitable Trust
	Tech Mahindra Foundation
	Loreal India Private Limited

Cluster	Customer Name
Punjab	AkzoNobel India Ltd.
Sikkim	Loreal India Private Limited
Tamil Nadu	Aspire System (I) Pvt. Ltd.
	HDB Financial Services Ltd.
Telangana	Essilor India Pvt. Ltd.
	Loreal India Private Limited
Uttar Pradesh	Swades Foundation
West Bengal	AkzoNobel India Ltd.
	HDB Financial Services Ltd.
	Loreal India Private Limited

Our Partners

Highlights: FY19 (Significant events of the year/ Major collaborations):



New initiatives which were game-changers (e.g. sales of handicraft products)

Swavalamban Programme

When it comes to entrepreneurial ventures, women are stepping out of their homes to don many hats and pursue their entrepreneurial dreams.

Conceptualization

In 2013, Sambhav's flagship entrepreneurship programme "Swavalamban" (Self -Sufficiency), was conceptualized as a market driven and sustainable solution to support community women. The programme was supported by India's leading FMCG multinational corporate. The primary focus of the programme was to enable the community women with socio-economic freedom clubbed with sense of pride and ownership of the work.

What did we do?

Sambhav reached out to women either individually or women Self Help Groups (SHGs) to get associated with our Swavalamban programme. Post enrolment, they were given capacity building training on jewellery making, soft skills like effective communication, time management followed by market linkage support to earn soon after the training. The jewellery range by women is quite extensive starting from Bangles, Necklaces, Chains, Earrings, Ankle Chains. This model works on a buy back model hence a woman start earning immediately on the per piece basis. The monthly income for the woman has a direct correlation to her flexible hours dedicated to jewellery making. Our women have developed a strong sense of achievement as they are able to contribute to the household income. Many women groups are joining the Swavalamban programme to gain financial and social independence.





Key Success factors



Market exposure to women

The product development for Vendors enabled the women to get exposure to the real time work environment & the challenges. Our women learnt various ways to overcome these hurdles. This improved their self-confidence.



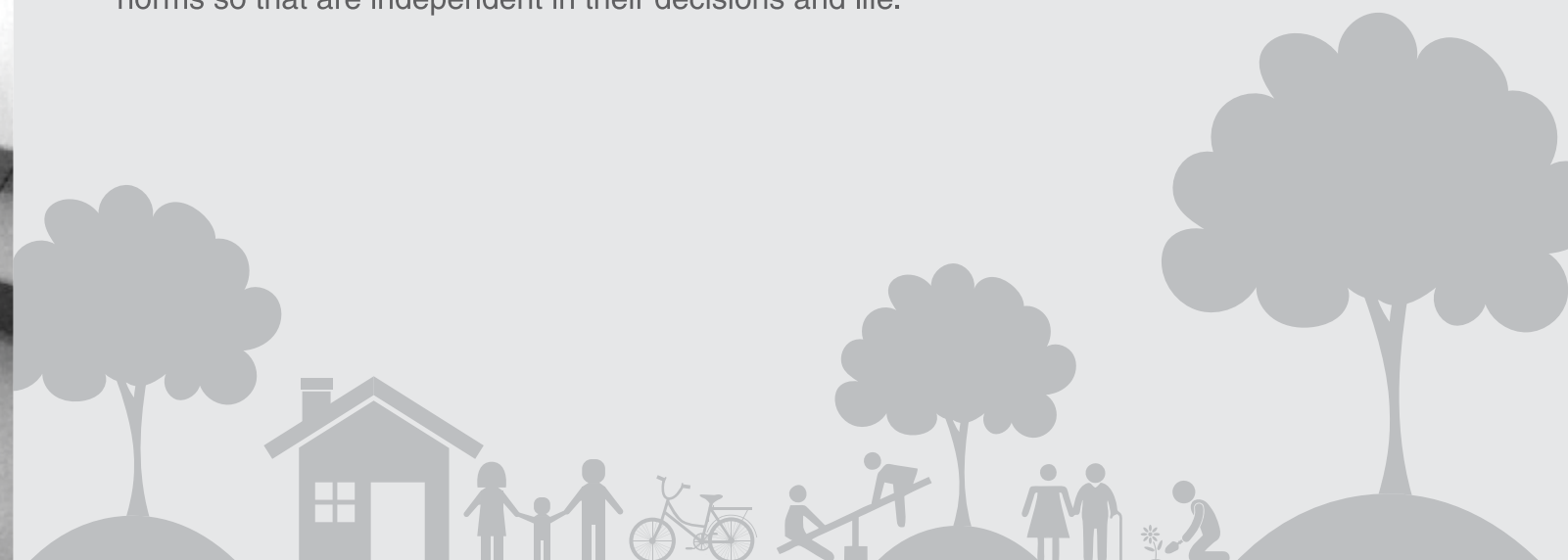
Regular income from Local Vendors

The women started earning regular income from the work done per hour on hand jewellery from the local vendors. This drove the women to sincerely work and earn extra income for their family.

Current Status

Today, women entrepreneurs have become the symbol of women empowerment in their communities and family. The project has trained more than 3000 women till date and enabled them to become the source of sustainable and stable source of income for their families.

Currently 50 women have taken the lead of running the Swavalamban programme in their respective villages. These leaders have bought more than 1000 women on board. and These women entrepreneurs are today standing against all the societal pressure and breaking the old norms so that are independent in their decisions and life.





FREND Internet Sathi Programme



Conceptualization

In 2015, only 1 out of every 10 Internet user in rural India was a woman. Tata Trusts and Google came together to address this huge gender gap and introduced a digital literacy program, based on 'train the trainer' mode. To scale the programme at large scale, Sambhav Foundation joined hands with Tata Trust and Google to execute the programme in 1000+ villages across India in 2018.

What did we do?

Sambhav initiated the programme by building rapport in the community. The programme team mobilised the community women for the programme. The women from villages were trained on using the Internet and were made equipped with data-enabled devices. For six months, Saathis travelled across villages carrying smart devices, which they used to teach women about the benefits of the internet and how to embrace it in their daily lives. A Saathi not only taught women how to access the internet but she also contributed to her own economic well-being.

These women are now known as Internet Saathis and work as trainers, to help other women in their village to get started on their Internet journey and benefit from it.

Key Results by Sambhav Foundation:

We have trained more than 25000 women on digital literacy under Internal Sathi programme in rural villages of Jind, Hisar, Yamuna Nagar, Sirsa, and Fatehabad in Haryana.



Bujji

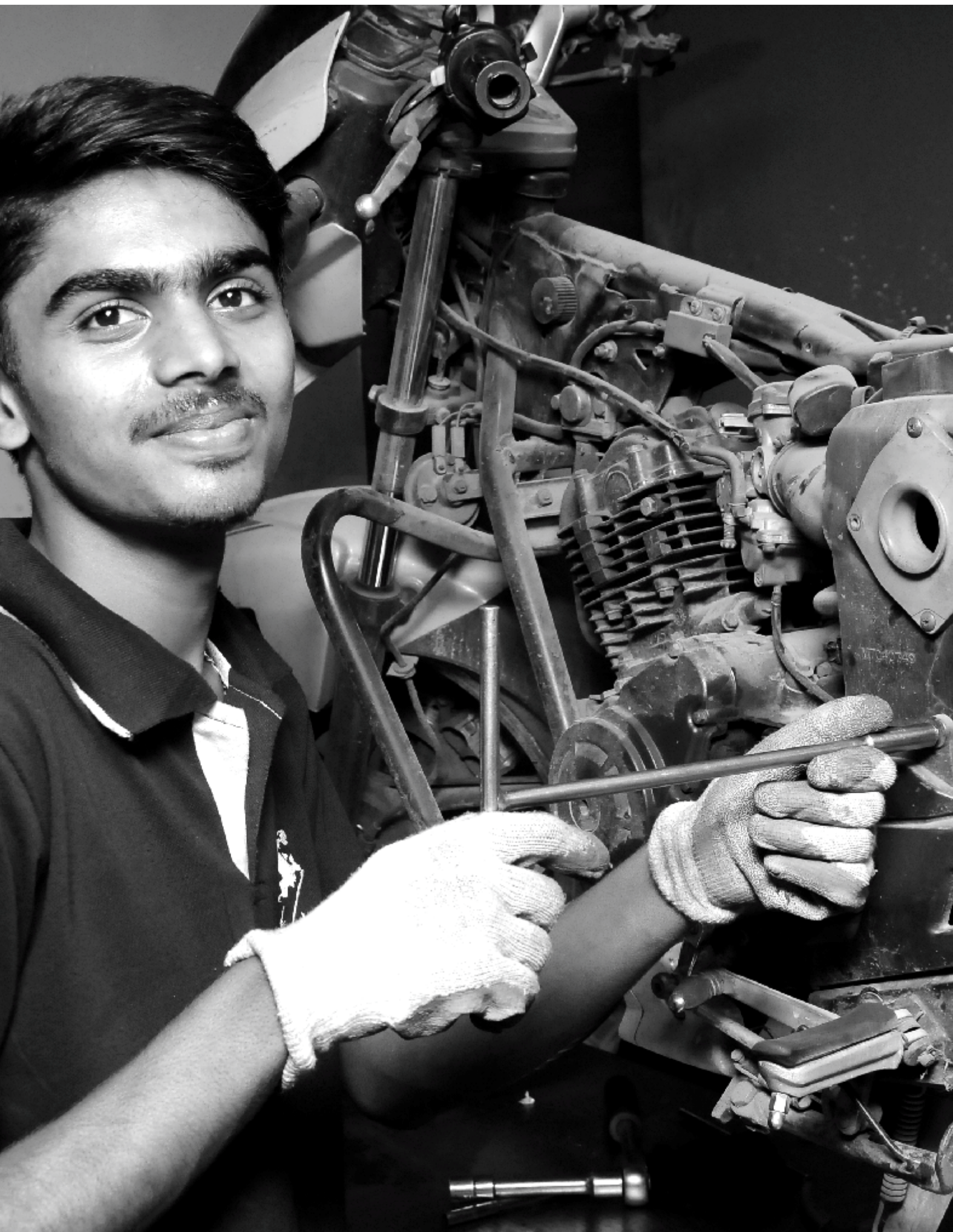
Bujji, 28, lives with her in-laws and two daughters in Vijayawada. She had never used a smartphone but was determined to become an Internet Saathi and help others. She took lessons and is now one of our best trainers. Bujji trained her neighbour, a seamstress named Nagalakshmi, to use the Internet. Nagalakshmi used her newly learned skills to research sari blouse designs, and learn how to stitch more intricate clothing. Nagalakshmi also researched sari prices online and is now selling her handiwork at thrice her original price. She uses the extra money to send her daughter to the best school in the area.



Phoolwati

Phoolwati belongs to a relatively small village. When she started as an Internet Saathi, her family didn't believe that women had any need for the Internet. Today she is admired in several villages for transforming the lives of women and their families. Phoolwati trains girls in a school on how to use the Internet to get information about their exam centers, dates, and results.





Major achievements (some key numbers) - in terms of total impact: e.g. # of candidates, # of jobs created, # of micro-entrepreneurs created, sale-value/ number of corporate customers of micro-entrepreneurs etc.



163000
Beneficiaries



65%
Placement



1000+
Entrepreneurs
Created



100+
Livelihood
Centres



35000+
Women
Beneficiaries



100+
Children with
Disability



20+
Corporate Partners



30000+
Internet Sathis

Recognition/ Awards - received in FY19

Key Training Partner

by Essilor for Implementing
Skills Training Programme
Across India - 2018

Best NGO Award

By Accenture India Under Its Inclusive
and Diversity Recognition Program - 2017

Recognition for Outstanding Contribution

By Schneider Foundation for
Enabling Livelihoods of Rural Youth - 2016

Enablement Sambhav Foundation Outreach Saadhya Outreach Partner

by Sabera, 2018

Proud to be Partners award from Dhvani Foundation

- Renewal of registration under PwD Act, 1995.
- Registered with "The National Trust", "BSE Sammaan CSR Ltd.", "Skill Council for Persons with Disability".
- Residency report from Indian School of Development Management, Delhi NCR.



Work done in FY 2018-19

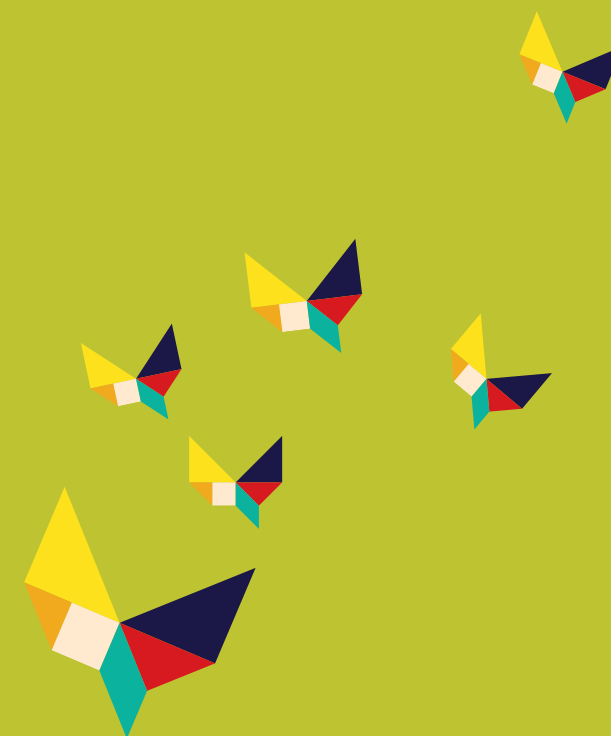
Project Saakshi

“If you educate a man, you educate an individual.
But if you educate a woman, you educate a nation.”

-African Proverb

Women constitute about 48% of the total population of the country. They also constitute **40% of Sambhav's trainee force**. Their confidence, their empowerment, their renewed outlook to life is our greatest gratification. Even women who are bogged down with family responsibilities are granted part time work opportunities so that their vacant time does not go unutilized.

Women empowerment translates into a woman's capacity to participate as equal partner in cultural, social, economic and political systems of a society. **Through Saakshi, Sambhav Foundation enables women empowerment by adopting a ground-up approach enable socio-economic empowerment among adolescent girls and women.** Sambhav imparts mental conditioning by encouraging women to think independently and inculcate values of life.





Our Tailor-made Programme under Saakshi



Enterprise Development

Sambhav supports rural women in obtaining financial independence by encouraging entrepreneurship. Women start individual or group micro-enterprises through training and mentoring given by sambhav for development of business plan, providing market linkages and initial work orders. They are provided with handholding in the initial years of their entrepreneurial journey



Skill Development Programme

Sambhav’s skill intervention has been very useful for women, especially for those who find it difficult to commute to far off places to pursue any form of education or training. Sambhav’s centers within the community and at the doorstep has broken the chains for women from the weaker section of the society, college/school dropouts and women from economically weaker households to take up formal skill development programs.



Women Re-entering Work through Vocation Education

Sambhav’s skill intervention has been very useful for women, especially for those who find it difficult to commute to far off places to pursue any form of education or training. Sambhav’s centers within the community and at the doorstep has broken the chains for women from the weaker section of the society, college/school dropouts and women from economically weaker households to take up formal skill development programs.

Impact

5000+

Women Beneficiaries Underwent Training

30000+

Women became Digitally Literate

4000+

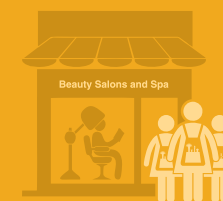
Women Work Enables

500+

Women Entrepreneurs



Special Programme for Women



Beautypreneur Programme

Beauty & wellness sector provides excellent scope for women empowerment. Women belonging to poor socio-economic background can contribute to their family income by opening a small parlour or work in a salon. Many women undergo skill training in courses under beauty & wellness and set up their salon. These women do have the know-how of doing a beauty service, but they lack the business acumen to run their business. Realizing this gap, Sambhav Foundation started Beautypreneur project to address the difference concerning business management skills. The entrepreneurs are supported in business planning, service engagement ideation, shop layout, service expansion, financial stability, marketing and branding activities.



Beauty for Better Life

Beauty for a Better Life assists women in building toward the future by providing training in the beauty sector related occupations. Sambhav Foundation partnered with L'OREAL to train and upskill women from underprivileged communities by conducting skill development training under its Beautiful Beginning Programmes across 12 locations in India. 912 women were certified, out of which 62% started working after training with an average salary of Rs. 8000- 10000 per month. The project proved out to be a key notch project for marginalized women who are now able to have financial stability.



Weaving Our Future

The traditional skill set of rural women in tailoring and embroidery is being spearheaded to create a sustainable livelihood opportunity for them. Sambhav with the support of Panasonic is working on building Self Employed Women Tailors in Gharonda, Karnal. The project is designed to provide training in tailoring and embroidery to women and support them to set up their enterprise. During the course of the program, the candidates are taken to exposure visits, guest lectures to improve their understanding of business management. The overall training enhances the technical and business skills of women, building up their capacities to run their enterprise and make it a sustainable and profitable venture.



Case Study

Without continual growth and progress, achievement and success have no meaning

Yashoda belongs to a family of four and lives with her husband who is the bread earner of the family. Yashoda had to discontinue studies after standard 10 as the financial condition of her family was very poor.

After marriage, Yashoda used to look after her husband's family but she could feel the financial stress that her husband was going through. She wanted to help him, so she started a beauty parlour at home offering beauty services to clients from her locality. After running the parlour with moderate success for the last 8 to 9 years, Yashoda realized that she had to upskill herself if she had to be relevant in the market.

She wanted to learn a lot more about the beauty industry and wanted to learn about the latest beauty treatments and also grow her business in the process.

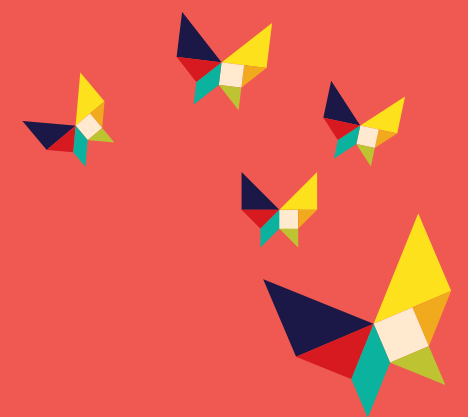
When she came to know about the various courses offered by Sambhav Skill Development Centre during a mobilization drive, she decided to visit the centre to see if she could join the Beauty Therapist course. To her surprise, enrolments were going on for the two-month Beauty Therapist Course. Without wasting any time, she joined the program immediately.

With this course, she learnt about the various beauty procedures such as pedicure, facial, bleaching, waxing, threading etc. and also learnt to maintain her log books, along with learning the importance of keeping herself neat, clean and presentable at all times.

After completing the course, she went back to working at her parlour and also started budding trainees in the various beauty treatments. She successfully trained 8 trainees who have went on to make a name for themselves. Her services are in high demand during weddings and various other events.

I am extremely happy with training provided by **Sambhav Foundation**.

**Yashoda,
Bapujinagar**





Case Study

Learning India. Building India. Skilling India

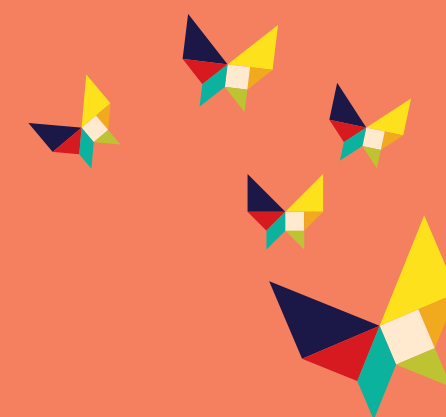
Passion drives human to push their limits and write their own destiny. Anu Dego is one such person who aspires to walk on the lane of fame basis her talent and creativity. She had a difficult childhood, a combination of financial difficulties and a creative edge put together persuaded Anu to mainstream her hobby of handcrafting wall decors to earn money.

She was only 12-year-old when she first started to take orders from relatives and neighbours to craft a few Gala's (Wall hangings). Her precision and detailing towards the quality of the product gained her local popularity and she started to get orders in large numbers. She used to work late nights to complete the orders and make money to support her family. Gradually the financial condition of the family got better.

Anu shares that though her quality of work is par excellent; she is not able to make enough profit and all her hardwork goes in vain as she is underpaid. She then opted to become a full-time beautician, though she continues to take orders from her loyal customers who pay her as per the amount of work she puts into making any product.

Sambhav is supporting her to get her creativity the success it deserves. You can also contribute to making and sustaining a talented craftsman in job by buying the products she has delicately handcrafted.

Anu Dego
Doom Dooma





Saadhya

What we do under Saadhya

- Render services for the disability sector hailing from disadvantaged economic backgrounds
- Special Educational Intervention Programmes for children born at risk and have been identified as having delayed development and growth are taken up to help minimize their difficulties and work to bridge the gap in development
- Training and guidance is imparted to parents and caregivers

Interventions under Saadhya



Early Intervention

The Early Intervention program helps children aged 0-6 years with delayed developmental milestones. Our intensive programs help children minimize their difficulties and work to bridge the gap in overall development. Introduced Carolina Curriculum for the Early Intervention. Children were assessed on their intellectual development and grouped with similar age in lower and higher section. Kids were also shuffled with different groups based on outcomes from the assessment.



National Institute of Open School (NIOS)

Sambhav school has entered into a collaboration with the National Institute of Open School (NIOS). The partnership has initiated a program for children (aged 7-14) with down syndrome, borderline and hyperactive bipolar disorder. This enables the students to pursue their academics consistently.



Life Skills and Vocational Training

The vocational programme started in the year 2010. The duration is a minimum of one year and then depends on the ability of the student. This program imparts training to the adolescents and adults with psychosocial disabilities and children with intellectual disabilities. At our centers, they learn various work skills, and are ready for the world of work either in sheltered employment or in open employment. Our vocational skills' training is for adolescents & adults aged 15-30. The various trades which are currently practiced by children are Data Entry, Tailoring, Sales Ops Assistant, product making - candle making, soap making, paper bag making, jewellery, phenyl, diya making.





Key Highlights - Vocational Space in FY 2018-19

18 trainees from vocational unit were assessed on hardcore skills. Trainees went as an intern to different places like LabourNet, Ortho Clinic, More supermarket, laundry shop & garage for on the field practice. Few trainees attended interview at Kaulige millet corner for prospective job opportunity. A medical shop extended an opportunity for our trainees to sell vocational products everyday. Our trainees inaugurated their own unmanned stall with the support of Spandana Hospital in Bangalore. Approx 5000 litre of phenyl, 1000 litre of liquid soap, 150 kg of compost, 5000 paper covers, 1500 candles, 500 rakhi, 10000 Diyas, 1000 kg of grains, 30+ knitted rag mats & stitched apron, more than 100 cotton & jute bags are sold.



Key Highlights - Ancillary Activities

- **Speech Therapy** - Children who are autistic had major concern in speech for basic communication. Therapy was given to them through picture exchange communication system, which helped them communicate basic needs & control their communication problems or problematic behaviour. Upon assessment, children who had not made any sound to communicate are now vocalising to express their needs.
- **Psychologist** - Based on observation, children were not able to be accommodated in any place for a longer time. Through intervention and pointers given to handle, these were trained to the teachers and some children are settled in their behaviour. Few children were having behaviour concerns such as less sitting tolerance, no attention to detail, lack of consistency at work, etc. Psychologist identified core problem of the children and referred for further help required in terms of clinical needs to help the individual biologically. Final assessment was conducted for 71 children to track their overall performance throughout the year.
- **Nutrition** - Food is a source of energy. Children either have hyperactive behaviour, seizures & are on medication, which makes nutritious food a priority. A change in the diet plan has improved the behaviours during school hours. A detailed food chart is followed to give complete nutrition to all the children. Their diet includes fresh fruit, sprout, salad, hot rice, dal served everyday with nutritious vegetables. Once a week milk is served to increase their calcium levels. All the collective effort has helped to bring down any external trigger, that might affect the child's behaviour.

100+ beneficiaries undergoing Early Intervention and Vocational Programme

1700+ hours Interns, Corporate, Volunteers together contributed 1700+ HOURS

21 vocational trainees earning stipends through product sales

6 children completed intervention and joined the mainstream education

6 adults won the Champions with Disability run at TCS W10K, BLR.

10,000 Children colored 10,000 diyas during Diwali.



Case Studies



Since the time Dinal's parents learned that she had down's syndrome, it was as though they had taken it as a mission to make an example out of her. They kept looking for new innovative scientific ways to help her improve cognitive skills and hence, when they learned about Sambhav, they enrolled Dinal there. For three years Sambhav helped her open up and pursue different interests. She learnt public speaking and dancing. When the teachers found out how good she was at swimming, they facilitated in nurturing her skills by getting a swimming coach. At 19, she won the 25-metre butterfly gold at the special Olympics 2013 Asia pacific games held in Australia. She was on top of the world!

She is thankful to Sambhav and team to be part of her beautiful journey.

Dinal Jain
Bengaluru



"My son was born with a birth weight of just 1.6 kg and growth was poor. When it was time to send him to school, we put him in the normal school. Obviously, he did very poor and used to get seizures. It was then we realized, that he needed medical help and consulted a neurosurgeon.

We brought him to Sambhav and he is coming here for the last 5 years. Although he is still on medication, I am just happy to see him improve little by little. Aditya completed his early intervention and moved into functional academics.

Had it not been for Sambhav, I am not sure what help I could have managed for my son."

Harish (Aditya's father)
Bengaluru





Saksham

Skill Development is an important indicator of a country's economic productivity, as it is an enabler of productivity and employability. In comparison to developed countries, where the percentage of skilled workforce is between 60% - 90% of the total workforce, India records a low 5% of workforce (20-24 years) with formal vocational skills. The Indian Government has accordingly identified and prioritized skill development as a critical contributing factor in its growth story with an identified goal to skill 500 million individuals by 2022.

Though India has the advantage of a higher population of youth, which can be refined to build a skilled workforce in the near future, the numbers to be trained are very large. On one side, the percentage of youth getting formal skill training is very low and on the other side, the unavailability of appropriately-skilled manpower. Through Saksham, we address this issue and bridge the gap. The program is exclusively designed to empower men, women and youth through skilling

What we do under Saksham

- Enable livelihood of underprivileged men, women and youth through vocational education and training programmes
- Identify school / college drop outs and fresh learners and hand hold them for the duration of training and beyond till they are capable of earning a decent livelihood
- Facilitate entrepreneurship among the trainees through proper guidance and counselling
- Programme is undertaken in association with LabourNet



Skilling

Skilling, as a livelihood intervention, is a crucial step in ensuring long-term positive social impact in communities. A holistic approach of integrating education and community development with employability and entrepreneurship, we ensure sustainable livelihood for individuals from disadvantaged backgrounds. We provide technical and vocation skills to enable employability and entrepreneurship and improve the socioeconomic status of people. We collaborate with large organisations and other ngos to ensure far-reaching environmental, social and economic impacts in their value chains through CSR partnerships.





Training and Upskilling

We conduct training and upskilling of existing workforce at the workplace, to enable career growth. We also undertake on-the-job training programs to enable certifications, and fill gaps in existing and requisite skill sets. We have made a constructive impact on more than 3,00,000 lives through our skill development programme. We mapped the skills with employment opportunities available in their region and observed that youth aspired to build their careers in sectors such as apparel, beauty, construction and automotive for livelihoods. We also saw great interest in furniture & fittings, organized retail and IT-ITES sectors as well



Entrepreneurship Development

Entrepreneurship is a key factor that leads to sustainable economic development in different sectors and regions. Under our entrepreneurship program, we offer educational initiatives such as digital and financial literacy. We actively work on facilitating capital funds, developing business plans, and mentoring hand-holding for up to three years



Our Work in 2018-19

Sambhav is uniquely poised to create social impact while delivering business value to all stakeholders of the livelihood eco-system. Our solutions are powered by our combined capabilities in employability and entrepreneurship, capacity building, project implementation and impact consulting.

Sambhav Foundation works in partnership model. This model works on shared resources and leveraging each other's expertise. In FY 2018, we worked with more than 20 + partners to reach out to the untapped youth under skill development programme.

With the vision and in a concerted effort to enable and empower the country's youth, Sambhav Foundation launched its livelihood programme- Saksham which translates to capable in Hindi to empower underprivileged men, women and youth, by livelihood enhancement through sponsorship of vocational education and training programmes.

In FY 2018-19, total 1,00,000+ youth were trained during the year under Saksham.

Our vocational training programs aim at enhancing the livelihood of youth in the informal sector. We take one small step at a time to design realistic goals and fulfil the commitments we make to those we work with. In FY 2018, we made a constructive impact on our beneficiary lives through our skill development programme. Youth showed interest in various sectors and we mapped their skills with employment opportunities available in their region. We observed that youth had shown aspirations in high growth sectors like Organised Retail, Apparel, Construction, Healthcare, IT-ITES etc



100000+

Trained

60000+

Work Enabled

100+

Pin Codes

INR 8500/-

Average Monthly Salary

20+

Corporate Partners

Case Study

A good career start assures bright future

At a very early age, I had to take up the responsibility of my family. I have two siblings and my parents at home and my father is working at Brihanmumbai Electric Supply & Transport Undertaking (BEST) at a salary of 15,000 INR per month. His salary was not enough to take care of household expenses, hence I decided to look for a job and support my family.

When I was hunting for a job, I happened to meet Mr. Asif, who guided me to take up a short course in Vehicle Refinishing conducted by AkzoNobel in association with Sambhav. He explained the benefits of the course and also assured me a job post completion of the program. I didn't give it any second thought and registered for the 15-day training program.

I am very happy that I took the opportunity to train myself. I learned a lot about the automotive industry and specifically about car refinishing. The trainers were very supportive, helpful and knowledgeable. I also got a certificate post completion of the program.

To my surprise, I received a job offer within a week from getting trained and qualified as an Assistant Painter at Maruti Suzuki Automotive drawing a salary of 7,000 INR. I was glad that I got a job in a field which has bright career pathway ahead.

I am currently working as a Service Advisor with a monthly salary of 15,000 INR. I am thankful to my trainer, staff members and overall the whole team who have supported me to get an ideal job.

Dhanraj,
Mumbai





Case Study



Entrepreneurship venture in my hometown is truly a dream come true

I have been travelling to every nook and corner of the country right from my first job. One day in Lucknow and the next in Madurai, it was very hectic to be travel almost every day. All I wanted was a peaceful job, maybe in or around my hometown which seemed to be impossible as the chances to fetch a good job was meek.

I came across the entrepreneurship program organized by Sambhav in association with Essilor, who happened to be my employer then through my Manager. My happiness doubled when I got to know that the training was conducted in my hometown, Hassan. I knew that this is my chance to come to peace with my inner self and settle down for good with my family.

I instantly grabbed the opportunity and enrolled for the Refractionist Program at Essilor Hassan Centre. During the 2-months training, I got to learn in detail about being an ophthalmologist. The concepts of Vision screening, recommending glasses to the customers and so on were taught in detail.

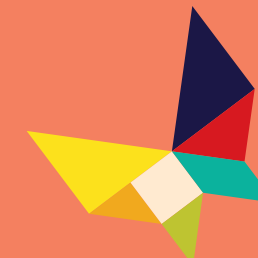
Soon after completing the training program, I was fortunate enough to kick start my own Eye Mitra Shop in Hassan. With the little savings I had, I set up an Optical shop and I have to mention that Sambhav helped in every way possible to support me in getting the job done.

It's been almost a year now since I inaugurated my shop and I am pleased that I am able to earn about 15,000 - 20,000 INR per month. I also see a lot of scope in the future as well, which is a good sign. I also participate in eye camps set up by private and government which are pretty beneficial.

To put it in a nutshell, I have achieved what I wanted through this training program. I am now an entrepreneur and have my own shop which is making decent money and most important of all is I am now close to my family and I don't have to travel as often as I did earlier which has been good for my health and mental peace.

I would like to thank Team Sambhav and Essilor family for supporting me in every way possible in the new chapter of my life. I can confidently say that my life is much easier and I have achieved sustainable livelihood through Skill training.


Raghunath G C,
Hassan



Financial Statement


Income and expenditure account for the year ended march 31, 2019

	Notes	31-Mar-2019 (Rs.)	31-Mar-2018 (Rs.)
Income			
Contribution received towards charitable activities	11	15,55,63,846	10,05,17,197
Other income	12	1,50,71,278	6,02,953
		17,06,35,124	10,11,20,150
Expenditure			
Expenses towards charitable activities	13	14,15,88,426	9,68,25,618
Employee benefit expenses	14	1,64,23,205	20,59,749
Operating expenses	15	1,60,98,673	11,73,171
Depreciation		59,68,533	51,61,266
		18,00,78,837	10,52,19,804
Excess of income over expenditure/ (excess of expenditure over income) (before tax)		(94,43,713)	(40,99,654)
less provision for income tax			
Excess of income over expenditure/ (excess of expenditure over income) (before tax)		(94,43,713)	(40,99,654)




Gayathri Vasudevan
Chief Mentor & Trustee

Dr. Gayathri is an experienced development professional with a demonstrated history of working in the civic & social organization industry. She is skilled in Sustainable Development, Social Enterprise, Corporate Social Responsibility, Strategic Planning, and Rural Development. She brings in vast relevant experience on the table. She has done a Doctor of Philosophy (PhD) focused in Development Economics and International Development from University of Delhi.



Rajesh AR
Managing Trustee

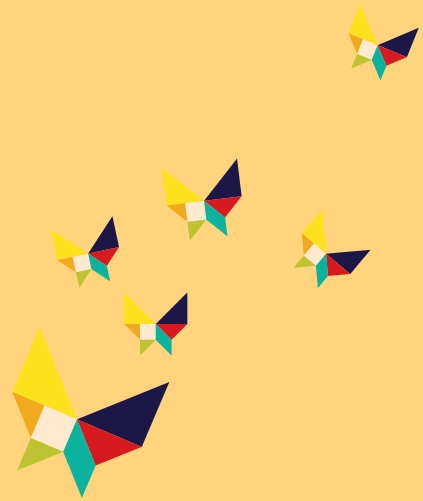
Mr. Rajesh AR is Managing trustee of Sambhav. His previous assignment was with Manipal Education's Employment Service (iRize). Prior to joining Manipal Education, Rajesh was one of the founder members of Teamlease and had driven the Employment Generation (temporary and permanent) & manpower sourcing activities across the country. Rajesh holds a B. Tech degree in Mechanical Engineering from Mahatma Gandhi University & an MBA from the Goa Institute of Management. His assignments in the Non- profit sector are mostly related to Social Entrepreneurship, NGO capacity building, disability sector, and livelihood for differently abled.



Manjusha
Trustee

Manjusha is a scientist who with Bhabha Atomic Research Centre (BARC) in the Ultra Trace Analysis Section. She has more than 15 publications in international peer reviewed journals. She is an active volunteer at old age homes in Hyderabad.

Trustees of Sambhav Foundation

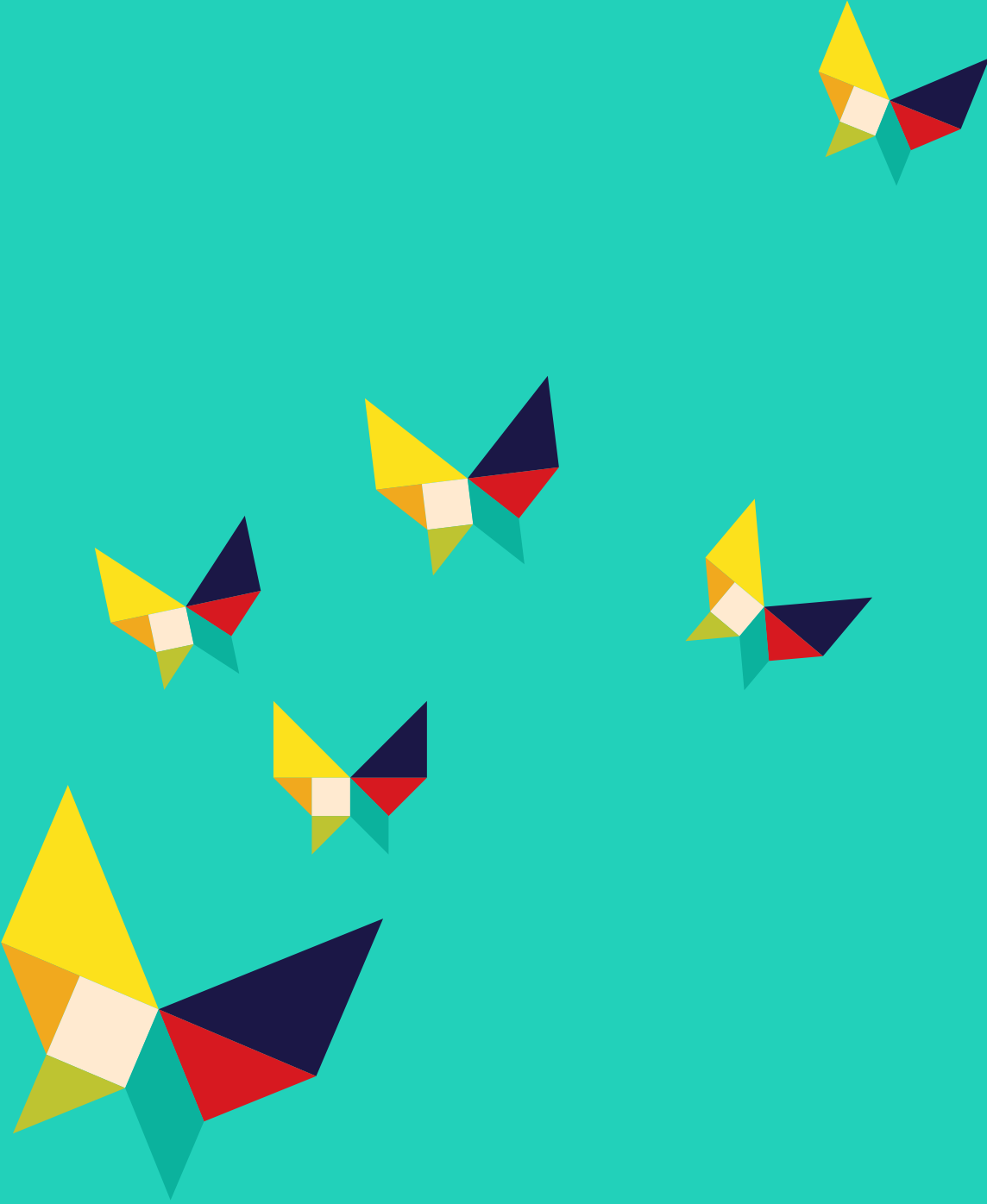


Sambhav - Schneider Objective

To impart Training to the Trainers in trades related to Electrical sector to update the teachers and trainers from vocational training institutions which focus on training youth from the underprivileged sections of the society with the latest technological knowledge, academic skills in delivering training/ vocational education and enabling them in upgrading their own training skills. This project will lead to training around 350 to 400 trainers and more each year.







Sambhav Foundation

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